

Message Text

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PAGE 01 STATE 207714
ORIGIN DOE-15

INFO OCT-01 EA-12 ISO-00 OES-09 ACDA-12 CIAE-00 INR-10
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P 161953Z AUG 78
FM SECSTATE WASHDC
TO AMEMBASSY SEOUL PRIORITY
AMEMBASSY TAIPEI PRIORITY
AMEMBASSY TOKYO PRIORITY

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E.O. 11652: N/A

TAGS:

SUBJECT: NEW URANIUM ENRICHMENT SERVICES CONTRACT

1. DEPARTMENT OF ENERGY HAS RECENTLY RELEASED FINAL
VERSION OF ADJUSTABLE FIXED COMMITMENT (AFC) URANIUM EN-
RICHMENT SERVICES CONTRACT. COPIES HAVE BEEN PROVIDED TO
ALL ENRICHMENT SERVICES CUSTOMERS AND TO ADDRESSEE
EMBASSIES. CUSTOMERS WITH EXISTING LONG TERM FIXED COMMIT-
MENT CONTRACTS HAVE OPTION, IF THEY HAVE INDICATED THEIR
INTENT TO DO SO, TO CONVERT THESE CONTRACTS TO THE NEW
CONTRACT FORM. ALSO, DOE HAS REOPENED URANIUM ENRICHMENT
SERVICES ORDER BOOKS AND IS PREPARED TO ENTER INTO NEW AFC
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PAGE 02 STATE 207714

CONTRACTS FOR CUSTOMERS ENRICHMENT SERVICES REQUIREMENTS.

2. IN THIS REGARD, DOE PLANS TO SEND A TEAM TO KOREA, TAIWAN
AND JAPAN TO DISCUSS THE NEW AFC CONTRACT WITH UTILITIES IN
THOSE COUNTRIES. TEAM WILL CONSIST OF DONALD E. SAIRE,
DIRECTOR OF OPERATIONS AND POLICY, OFFICE OF URANIUM EN-
RICHMENT; GERARD F. HELFRICH, DIRECTOR OF SPECIAL PROJECTS,

OFFICE OF INTERNATIONAL AFFAIRS AND F. CLARK HUFFMAN, CHIEF
MARKETING AND REVENUE BRANCH, OAK RIDGE OPERATIONS OFFICE.
AMONG ITEMS TO BE DISCUSSED BY DOE REPRESENTATIVES ARE:

- (A) TERMS/CONDITIONS OF NEW ADJUSTABLE FIXED COMMITMENT CONTRACT;
- (B) COMPARISON OF LTFC WITH NEW AFC;
- (C) ASSIGNMENT CRITERIA FOR ENRICHMENT CONTRACTS;
- (D) CONVERSION OF LTFC TO NEW AFC CONTRACT; AND
- (E) NEGOTIATION/EXECUTION OF CONTRACT(S).

3. TEAM PROPOSES FOLLOWING DATES FOR MEETINGS: SEOUL -
AUGUST 28-29; TAIPEI - AUGUST 31 AND SEPTEMBER 1; TOKYO -
SEPTEMBER 4-5 AND 6 IF NECESSARY.

4. FOR SEOUL: TEAM WOULD LIKE TO MEET WITH APPROPRIATE
OFFICIALS OF KOREA ELECTRIC COMPANY INVOLVED IN URANIUM
ENRICHMENT CONTRACTING. REQUEST THREE SINGLE ROOMS FOR
NIGHTS OF AUGUST 27, 28 AND 29, PREFERABLY AT CHOSUN
HOTEL.

5. FOR TAIPEI: TEAM WOULD LIKE TO MEET WITH APPROPRIATE
OFFICIALS OF TAIWAN POWER COMPANY INVOLVED IN URANIUM
ENRICHMENT CONTRACTING. REQUEST THREE SINGLE ROOMS FOR
NIGHTS OF AUGUST 30, 31 AND SEPTEMBER 1 AND 2, PREFERABLY
AT PRESIDENT HOTEL.
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PAGE 03 STATE 207714

6. FOR TOKYO: TEAM WOULD LIKE TO MEET WITH APPROPRIATE
OFFICIALS OF ALL OF THE JAPANESE UTILITIES IN URANIUM
ENRICHMENT CONTRACTING. EMBASSY MIGHT WISH TO ARRANGE
FOR MEETING THROUGH FEDERATION OF ELECTRIC POWER COMPANIES.
TEAM ALSO PREPARED TO MEET SEPARATELY WITH OFFICIALS OF
VARIOUS TRADING COMPANIES INVOLVED IN URANIUM ENRICHMENT
CONTRACTING. REQUEST TWO SINGLE ROOMS FOR NIGHTS OF
SEPTEMBER 3, 4, AND 5 AND ONE SINGLE ROOM FOR NIGHTS OF
SEPTEMBER 3 THROUGH 8 FOR HELFRICH WHO WILL BE STAYING
FOR TOKAI MEETING, PREFERABLY AT HOTEL OKURA.

7. FOR ALL POSTS: IN ADDITION TO DETAILED DISCUSSIONS,
TEAM PREPARED TO MEET WITH HIGHER LEVEL UTILITY MANAGEMENT
AND/OR OTHER GOVERNMENT OFFICIALS FOR MORE GENERAL REVIEW
OF AFC CONTRACT AND STATUS OF DOE ENRICHMENT ACTIVITIES.
PLEASE PROVIDE EARLY RESPONSE AS TO SUITABILITY OF
DATES AND CONFIRMATION OF REQUESTED HOTEL RESERVATIONS.
DETAILS OF TRAVEL PLANS WILL FOLLOW. CHRISTOPHER

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